



## **Business Planning Solution**

**Make faster, more effective business decisions, based on data you can trust**

3esi-Enersight's Solution for Business Planning provides companies with a single platform for capturing opportunities, building plans, analyzing scenarios and tracking progress against business goals. It provide planners with the ability to create detailed scenarios that explore the best investment options for the business. Reduce the time planners spend chasing data that is inaccurate or out of date and allow them to focus on producing plans that consider more scenarios, and provide more value-add analysis and insights.

# The 3esi-Energisight Solution for Business Planning

Upstream oil and gas companies must be agile in order to respond to today's volatile market conditions. They cannot afford to be weighed down by long, arduous planning cycles that turn their engineers into data gatherers and cause leaders to make critical business decisions without having the necessary data on hand. Today, companies require confidence that they are making better planning decisions, based on data they can trust.

## > Opportunity Inventory

Capture investment opportunities at any stage of development with the technical data planners need. Characterize each opportunity with attachments, key dates, costs and resource requirements. Mature opportunities until they are ready for execution and ready to be included in your business plan.

## > Long Range Planning & Budgeting

Rapidly develop feasible long range plans. Create planning scenarios that consider multiple what-if situations and necessary trade-offs. Iterate through multiple plans and easily adapt those plans as your business evolves. Develop in-year budgets with a clear understanding of the resources and capital required, as well as the expected returns.

## > Capital Investment Decisions

Make informed capital investment decisions that consider important factors such as capital required, timing implications, operating costs you will incur, and the ultimate ROI your investment will generate. Evaluate options in the context of operational, economic or other custom KPI's to help make sound investment decisions.

## > Scenario Analysis

Conduct detailed scenario analysis and gain a clear understanding of the potential outcomes that can affect your plan. See the impact on your portfolio of adding and removing projects, shifting timelines, changing price assumptions, and scaling inputs such as production and capital. Quickly compare scenarios to reach the best planning decisions.

## > Look-Backs

Perform look-backs to better understand where things went right, and where there are opportunities to improve. Capture the original assumptions through archiving plans, budgets and forecasts, and integrating with systems of record for actual financial cost data and production results to produce detailed look-backs with little effort.



BP

## Related Products and Services

**esi.manage**

Integrated Business Planning  
& Economics

**enersight**

Integrated Asset Development  
& Field Modeling

## Business Planning & Economics in a Single Solution

3esi-Energisight combines business planning and economic evaluation into a single solution, ensuring that your plans and economics are always aligned. Run complex scenarios in less time, and calculate detailed economic models in minutes, instead of hours, with no time-consuming data transfers between software packages.

## Transparent business planning

A transparent view of all data required for planning allows you to drill down into important details around individual assets, fields and wells. Easily troubleshoot unexpected results by tracing calculations and making adjustments on the spot.

## Powerful economic evaluation and fiscal modeling

Model any fiscal regime, from simple tax/royalty schemes to complex PSA/PSC's. Define unique fiscal terms at any level of your organization's hierarchy to produce economic roll-ups across multiple assets within a single analysis.

## Progress tracking and rapid response to market conditions

Easily adapt your plans to changing market conditions. Conduct rapid analysis to understand the impact that changes have on your business, and evolve your plans to capitalize on new opportunities faster than your competition.

## Data quality and integrity

Reduce the need for data reconciliation through standardized data capture. Integrate with company source systems and ensure that project data is consistent and complete at all stages of maturity. Easily manage the granularity of your project data and adapt it to the decisions you have to make.

## Team ownership

Enable team accountability to deliver on promises made in the business plan and budget. Improve visibility into the expectations set out in the plan, as well as current and forecasted progress against those promises.

## Cross-team collaboration

Promote collaboration between functional teams. Eliminate the time wasted trying to piece together disconnected data from multiple users and systems, giving all stakeholders visibility into changes as they occur.



# Success Story: How 3esi-Enersight Became the Go-To Platform for Business Planning

A 3esi-Enersight client experienced significant improvements in how they plan with the use of robust modelling scenarios to evaluate a wide variety of complex investment cases.

## CLIENT TESTIMONIAL:

*“3esi-Enersight has significantly changed the way we characterize and plan our portfolio of development opportunities. At the leadership level, 3esi-Enersight is quickly becoming the go-to platform for business planning.”*

## A NEW WAY FORWARD:

3esi-Enersight’s Solution for Business Planning brought together all of this client’s investments into a single live system, enabling evergreen scenario planning and sensitivity analysis, which is critical to move forward confidently in today’s dynamic business environment.

# 3esi • Enersight

**3esi-Enersight is the world-leading provider of solutions for integrated strategy, planning and execution in upstream oil and gas.**

<b>SP</b> Strategy & Portfolio	Strategy Development	Portfolio Management	Capital Allocation	Managing Uncertainty	Mergers & Acquisitions	Petroleum Economics
<b>BP</b> Business Planning	Opportunity Inventory	Long Range Planning & Budgeting	Scenario Analysis	Capital Investment Decisions	Look-backs	
<b>AD</b> Asset Development	Asset Development Planning	Field Development Modelling	Integrated Activity Planning			
<b>EX</b> Execution	Budgeting & Forecasting	Capital Management	Resource & Activity Scheduling	AFE & RTD Workflows	Budget to Actuals	

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